

Statute & Rules Review Workgroup

Department Chair: Tom Adams

ADRE Assistant Commissioner of Investigations

Tom Adams is an Arizona native, born and raised in Bisbee. He graduated from Northern Arizona University and moved to Washington State where he spent 25 years with the Washington State Patrol. Tom held several positions with the State Patrol, including commanding the statewide auto theft investigation program, directing the basic training classes for cadets at the academy, and managing the fiscal office (including preparation and oversight of a \$250 million budget).

After retiring from the State Patrol, Tom created a new police department for the Skokomish Indian tribe, then worked for the City of Centralia, Washington, as Director of Administrative Services. This position was in charge of the personnel, fiscal, and risk management operations for the city.

Upon returning to Arizona, Tom worked for the Arizona Medical Board and was Deputy Director, managing the investigations, compliance, and IT functions, as well as being PIO and managing budget preparation, legislative issues, and rule writing.

Tom has been with the Department of Real Estate since 2003 and has served as Director of Investigations (now Assistant Commissioner, Investigations) as well as a number of other assignments.

Industry Chair: Robert Bass

Real Estate Attorney

Robert is a graduate of Arizona State University ('73) and A.S.U. Law School ('77). From 1981-1986 he served as the Administrative Law Judge for the Arizona Department of Real Estate. During his more than 20 years of private law practice he has focused on representation and defense of real estate professionals. His areas of expertise include errors and omissions claims and license complaints. He has been awarded an **AV** Rating by Martindale-Hubbe, which means his professional peers rank him at the highest level of professional excellence.

A nationally known educator in the fields of risk reduction and brokerage management, Robert is a former President of the Arizona Real Estate Educators Association, and serves on the Board of Directors of the Hispanic Association of Real Estate Professionals (HAREP). Along with his private practice, Robert is Vice-President and General Counsel of Dan Schwartz Realty, Inc. Although not a real estate licensee, Robert is a proud REALTOR®, and serves as a Large Firm National Director of N.A.R., as a State Director of A.A.R. and he serves on the N.A.R. Risk Management Committee.

Education Statute Review Subcommittee

Department Chair: Colin Austin

Education Manager, ADRE

Industry Chair: Bob Herd

Associate Broker, Coldwell Banker Residential Brokerage

Bob Herd started his real estate career in 1972 on the San Francisco Peninsula. He obtained his California Broker license in 1974 and opened his own firm in October of that year. Bob sold the firm in 1981 and worked as a branch manager and regional manager for two of the largest real estate firms in Northern California. Bob obtained his Arizona Broker license in 1997 and he and his wife of 40 years, Eileen, moved to Arizona in 1999 where he worked for Marcus & Millichap Commercial Brokerage prior to moving to Tucson where he managed the flagship office of Tucson Realty & Trust Co. Bob now manages the Oro Valley office of Coldwell Banker Residential Brokerage and his fifth real estate book is due to be published in June 2007.

Amanda Dean

Senior Investigator, ADRE

Amanda has been with the Department since March 26, 2007. Prior to that, she has served as a Detective and Deputy Sheriff with the Maricopa County Sheriff's Office. Throughout these years, Amanda has received numerous commendations for her excellence and teamwork. Upon graduation from high school, Amanda earned a four-year academic scholarship to attend New Mexico State University. At NMSU she went on to complete a Bachelor's and Master's Degree in Criminal Justice. During her course of study Amanda was recognized as a Crimson Scholar, graduating both times with honorary distinctions. Amanda has a passion for education and this has pushed her to pursue a complementary degree in the biological investigative field. Outside of her professional interests, she enjoys yoga, hiking, and living in Arizona's "dry" heat with her husband and two dogs.

Carla Randolph

Compliance Manager, ADRE

Carla has worked for ADRE since 1987. She started in the Education Division and is presently working in the Enforcement & Compliance Division as Manager of Compliance. Carla is very close to graduating with an Associates Degree in General Studies. She holds a current Arizona Real Estate Salesperson's License on inactive status. She has been an Arizona resident since 1973, and resides in North Phoenix with her husband of 8 years and two adorable daughters ages 3 and 6.

Anna Kruchten

Broker/Owner, Anna Banana Realty

Anna "Banana" Kruchten is the Owner and Designated Broker of Anna Banana Realty. She has been a REALTOR since 1987. Previous to owning her own firm in 2006

she was a 100% agent with a big real estate company in town. She began her career in real estate in Flagstaff with Dallas Real Estate, a small, successful and fun-loving group of agents. Ever since then, it was in the back of her mind to create another company similar to what Dallas Larson, her first and favorite broker, had created. Her vision is to create a group of 12 agents in her first office and after the first office is highly successful intends to open more offices around town, each with the same family-like concept. In addition, each agent will have hands on training and access to the broker on a daily basis. All agents hired will have the desire Anna has for education. She is a CRB, CRS, e-PRO, and GRI and holds a B.A. in Communications and Psychology. She has also been part of PSI Life Success Institute since 1992 which is a highly developed leadership training program. She has been the Chief of Staff for many PSI seminars over the years. Anna is also the creator and former Director of Unity Business Network, a referral and business development group. She currently is on the Board of Directors for Shared Vision Network, a business development network. Anna is a true believer in having 'fun' in what she touches and creates. She loves life, her family and her huge 'family' of clients and business associates. She absolutely knows the importance of being of service to her community. In essence, the saying "Givers Gain" is her creed and she lives by that each day.

Carrie Allen

Principal, Designated Broker – Allen & Yardy

Carrie has owned and operated service and retail businesses since 1977, and has been helping clients buy and sell businesses since 1999. Having raised a family in Arizona, she combines an affinity for the Southwest with an incisive knowledge of the market. With a focus on business sales and appraisals, Carrie is a Certified Business Intermediary with the International Business Brokers Association. She is also a licensed real estate professional and business broker in Arizona, holding the Business Broker Specialist designation from the Arizona Department of Real Estate. Her professional affiliations include the International Business Brokers Association, the Institute of Business Appraisers, Arizona Business Brokers Association (where she currently serves as the chair of the Southern Chapter and treasurer of the State Organization), Saguaro Business Club, the Tucson Catalina Rotary Club (where she served as president) and the American Business Women's Association.

Connie Wardman

VP/Development, Cirrus Realty

As an adult educator with a Masters Degree in Adult & Community Education, Connie has worked in Higher Education, Corporate America, Public Television, and International Association Management as well as working for a Creative Thinking and Strategic Planning firm teaching Disney's Creative Thinking Techniques to the Fortune 10 to 500 companies nationally. She has also been a small business owner and education consultant. Having always been around family and friends who were in real estate, Connie finally decided to join them and got her Arizona license in 2005. Currently Assoc. Vice President of Development for Cirrus Realty Group, Inc. in Tempe, she loves her new career path. And one of the reasons is because her

passion for high quality adult education can be applied to strengthen our profession—truly a win-win for everyone involved.

Karen Price

Transaction Coordinator, CRES Commercial Real Estate

Karen has a Business Management Diploma (honors), a current real estate license and has spent the past 4-1/2 years (since her relocation to Phoenix) in commercial real estate. As a property manager, she managed a portfolio of 11 office condominiums totaling approximately 500,000 sq. ft. with approximately 175 unit owners. For the past 2-1/2 years, she has been a transaction coordinator in the corporate office of a major developer. Prior to her real estate career, she held various management and administrative positions in private post secondary education, government sponsored employment programs, banks and other corporations. She also volunteers for numerous non-profit organizations.

Karen Turney

Agent, Realty Executives

Jim Hogan

Owner, Hogan School of Real Estate

A REALTOR® since 1971, Jim is also a mortgage broker and investor. As an educator, he has helped “billions” begin and sustain successful real estate careers. His door is always open to anyone with a question or seeking advice. He and Curtis Hall developed the Real Estate Buyer’s Agent Council’s “Innovative Marketing for Buyer Representatives” course and teach Accredited Buyer Representative (ABR) designation classes throughout Arizona, California & Hawaii. Jim was one of the first educators to be awarded the Real Estate Educators Association’s Distinguished Real Estate Instructor (DREI) designation. In 2002 Jim was inducted into the REBAC Hall of Fame. He is one of the founding members of RealtyU, a national consortium of over 40 real estate schools and as a singer/songwriter recently released his first CD.

Jeremy Driggers

Agent, Century 21

Maureen Nealon

Associate Broker, Selna & Associates Real Estate and Investments

Maureen is the Education Chair for the Sedona Verde Valley Association of Realtors. She is originally from Chicago, Illinois where she taught Middle School Math and Science and worked in on-site property management.

Barbara Freestone

Vice President, Professional Development – Arizona Association of REALTORS

Barbara has been with AAR for over 23 years, beginning her career in general office administration and then spending the last 17 years focusing her energies on professional development. Barbara believes the foundation of success in any business is education and that education programs offered must be timely and

provide practical content. She is equally passionate that there must be skilled instructors who deliver the information by connecting the content to the real estate real-world practice. Barbara oversees the Graduate REALTOR® Institute (“GRI”) designation program in Arizona including curriculum development and instructor review. She frequently serves on GRI program review panels for the NATIONAL ASSOCIATION of REALTORS®. She also coordinates the AAR Winter Conference, Leadership Conference and Industry Partners Conference, in addition to the education classes held throughout the state in partnership with Arizona’s local associations. Increasing the professionalism of the real estate industry is a priority of the AAR as a whole, the purpose of the Professional Development Area, and Barbara’s professional objective.

Don Rietz

[Agent, Dan Schwartz Realty](#)

Don Rietz started in real estate in Arizona in 1976. Later he became a member of the Valley of the Sun Real Estate Exchangers and dealt with many Arizona investors as well as investors from California and Canada. In 1996 he joined the Commercial Real Estate Institute and has completed the requirements for a Certified Land Sales Specialist designation. He has served on AAR committees to revise both the Vacant Land Sellers Property Disclosure Statement and the Vacant Land Purchase Contract. Don is currently an ADRE certified real estate instructor and specializes in selling vacant land.

Sarah Frese

[Associate Broker, Coldwell Banker Residential Brokerage](#)

Sarah Frese has been licensed since 1978 in Arizona. During that time she has served on or chaired numerous committees at TAR, AAR and NAR. She currently chairs the education committee for the Council of Residential Specialists and for the Tucson Association of Realtors and serves on AAR's Education committee and AAR's International Real Estate Commission Education committee as well as NAR's Ed committee. She has received TAR's Realtor of the Year award as well as AAR's Vision award and CRS Medallion Award. In addition, she serves on the Board of Directors for AAR and the Council of Residential Specialists. She holds the designations ABR, CIPS, CRS, and GRI and works for Coldwell Banker Residential Brokerage in Tucson, Arizona.

Mike Harris

[Tucson Business Investments](#)

Mike was strictly educated in the United States Marine Corps and formally educated in Business Administration at UCLA. He spent over fifteen years in the management of restaurants and restaurant chains achieving the corporate level of Vice President, Operations, then owned and operated his own multi-unit restaurant chain for another ten years. He is a licensed Arizona Insurance Broker and Real Estate Agent with the BBS Designation as well as a Certified Machinery and Equipment Appraiser. He Co-Owns Tucson Business Investments, the largest Business Brokerage firm in Southern Arizona, since 1996. He is a member of the Arizona Business Brokers Association,

Southern Chapter, serving on the Board of Directors for eight years including two terms as President. He is also a Member of the International Business Brokers Association.

Malinda Barry

Broker/Owner, Purple Sage Realty

Malinda has been in residential real estate sales in Tucson since 1984. The decision to open her own brokerage was delayed for many years, not being anxious to have the liability of designated broker. After three years of owning Purple Sage Realty she feels that so far it has been a positive decision although she does have days when she questions, "What the heck was I thinking!" She has also been involved in TAR and Women's Council of REALTORS® on a local and state level for many years. Both have been very beneficial to her personal and professional growth.

Ernie Montoya

Salesperson, RE/Max-Anasazi Realty

Member of the Education Advisory Committee.

Lin Ferrara

Director of Professional Development, Realty Executives

Lynn is presently responsible for all education at Realty Executives. She has been a salesperson & broker through Arizona School of Real Estate and Business, GRI Designation, e-Pro Certified, Public Relations and also General Manager of a local Real Estate Firm, Past President of The Scottsdale Association of REALTORS®, REALTOR® of the Year – SAR, Hall of Fame Recipient at the Scottsdale Association of REALTORS®, First Recipient of The Arizona Association of REALTORS® Pinnacle Award, AAR Director, NAR Director, NAR Communications Committee, NAR Education Committee, Founding Member of The Scottsdale Association of REALTORS® Leadership Program and Presently Chairman of SAR Leadership.

Samir Rafeedie

President/CEO, Realty Ambassadors of North America, Inc.

Samir Rafeedie has been licensed by the State of Arizona as a real estate professional since 1976. He is the owner and Broker of Realty Ambassadors (formerly Acabar Realty) since 1979. Samir holds a lifetime membership in the president's roundtable from his local board of Realtors. He has held the office of President of the Glendale-West Maricopa Board of Realtors. The National Association of REALTORS also designates him as a Certified Residential Specialist. He also holds a designation as Graduate of the Realtors Institute through the Arizona Association of REALTORS. Samir is a Certified Real Estate Instructor by the Arizona Department of Real Estate.

Todd Menard

President/Designated Broker GRI

Todd has been a real estate educator in the valley for 14 years and ADRE approved since "1998ish". His forte is contracts and NAR code of ethics. He has been a designated broker since 1995 and a principal since 2005. He participated on the

AAR forms committee for the new residential resale purchase contract and currently participating on the committee to redesign the new residential rental agreement. He is passionate about education and would be a proponent of more education at the broker or association level. He believes higher personal standards should be strived for by the individual licensee and more appropriate fast start courses for those smaller brokerages that do not have the HR power or large brokers that have difficulty corralling the troops all in the effort to increase the services provided to the consumer and ultimately to achieve a higher perception of our services as a profession.

BJ Wiggins

Teacher – Public Member

BJ taught in the Scottsdale Public School District for 25+ years and one year at Roosevelt Roads Naval Base in Fajardo, Puerto Rico. During her teaching career she served in many groups and was a Committee Chair for the 1st and 2nd Project Graduations at Chaparral High School. At Paradise Valley United Methodist Church, BJ served on the Building and Education Committees, and chaired the Council on Ministries for 5 years. She also chaired Desert Bells International, and helped create the 1st Dinner Dance and Silent Auction to help fund musical students who attended an international hand bells competition in Japan. She served as chair for “Friends Building Great Communities” a group in alliance with ASU’s Building Great Communities. Working on behalf of students who are often the first in their families to graduate high school, the “Friends” developed a graduation and mentoring program to inspire underserved communities to elevate their educational levels. Currently, she enjoys attending awards ceremonies and graduation events for these students.